

OPERATIONS DIRECTOR

REF: 58518

POSITIVE career impact

- Successfully led a product transformation in a fast-paced, growth-driven environment, methodically coordinating each stage. This involved carrying out critical changes tailored to a highly demanding subscription customer portfolio.
- In just 17 weeks, they successfully lowered the number of 3PL partners from five to one, reducing warehousing to just four locations. This reorganisation involved 16,000 SKUs of products spanning both B2B and FMCG sectors, resulting in considerable cost savings of £700,000.
- Led a warehouse restructure in an intense 10-week effort, increasing productivity and efficiency by an 60% while avoiding redundancies. The new structure gave the Warehouse Operations Manager the necessary flexibility to manage future growth.
- They successfully exited from one 3PL provider and set up two new 3PL locations to service four business areas in 12 months.
- Led the development of an integrated team structure, seamlessly combining operations, customer fulfilment, and key accounts in less than a year. This strategic approach broke down divisions and built a coherent, cross-departmental environment.

Get in touch

If you would like to discuss this great candidate in more detail,
please get in touch.



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